



# Company Profile 2017

FLEET MANAGEMENT SYSTEMS AND TECHNOLOGIES





*"Beyond the control limit"*





# TABLE OF CONTENTS

## 4 CEO MESSAGE

## 5 ABOUT US

## 7 WHY FMS TECH

## 9 OUR SERVICES

- 9 PROJECT MANAGEMENT
- 9 HARDWARE/SOFTWARE CUSTOMIZATIONS
- 9 TAILOR-MADE SOLUTIONS
- 9 TRAINING
- 10 SMART CITY TRANSPORT SOLUTIONS
- 11 HOW FMS TECH. SYSTEM WORKS
- 12 SOFTWARE BENEFITS
- 13 DIFFERENT REPORTS
- 14 APPROVALS & CERTIFICATIONS

## 15 OUR SOLUTIONS

- 16 CAR RENTAL & LIMOUSINE
- 17 ROAD SAFETY
- 18 TELEMATICS
- 19 VEHICLE RECOVERY
- 20 ASSET MANAGEMENT
- 21 FUEL CONSUMPTION
- 22 PUBLIC TRANSPORT
- 23 SCHOOL BUS
- 24 VEHICLE MAINTENANCE
- 25 DIGITAL TACHOGRAPH

## 26 INDUSTRY APPLICATIONS

- 28 OIL AND GAS
- 29 LAW ENFORCEMENT
- 30 MUNICIPALITY
- 31 CONSTRUCTION
- 32 PUBLIC TRANSPORT
- 33 LOGISTICS
- 34 CAR RENTAL

## 36 CORPORATE POLICIES

## 38 CLIENT PORTFOLIO



## CEO MESSAGE

I have been inspired in the mid of the last decade to find comprehensive solutions to a challenging set of problems suffered by almost every commercial fleet around the world. That is: "high road accidents" due to lack of adherence to road safety, reckless

driving, not adhering to road conditions and traffic regulations, as well as issues related to driver behavior.

These values have helped me build a team of highly dedicated and professional engineers to meet this vision; this is what FMS TECH. is all about!. We started by helping a few multinational companies improve their road safety using simple tools developed at the time. Now FMS TECH. and its Group of companies have become one of the leading innovators and suppliers of Smart City and Road Transport Mobility and Safety solutions.

Our ultimate goal has always been to help our clients implement an effective, reliable, and cost efficient road transport solution despite their fleet size or asset type. Our engineers strive to continually innovate new technologies to help us improve the way we and others drive our personal and commercial vehicles; implement fleet utilization; reduce carbon monoxide and protect the environment; minimize unnecessary spending on commercial fleet; and last but not least save lives and reduce road injuries.

We meet our goals by delivering to our clients unmatched and highly reliable products and solutions. We value our clients who are the source of our innovation and survival, our channel partners for their companionship in our journey, and our professional staff who help us transform our vision into reality.

Our past 5 years' growth and continued expansion is the biggest evidence to our success and the values we deliver to our customers. I envision FMS TECH. Group will continue to grow at an outstanding and exceptional rate for many years to come to enjoy countless "win-win" situations with all our clients, channel partners, employees, and stakeholders while we continue to be profoundly dedicated to introducing new-innovations and technologies to the global market, smart cities, and mobility solutions!

**Bassam Alkassar**

*Founder & Chief Executive Officer*





# WHO WE ARE

Fleet Management Systems and Technologies (FMS Tech.) is pioneer and innovator of in-vehicle-monitoring and on-board computers technology. Since 2006, FMS Tech. has provided fleet management systems that have generated tens of thousands of dollars in savings and profits to our customers. Our on-board computers and fleet management software provides vehicle tracking and information to reduce road accidents, and increase productivity, efficiency and profits.



# OUR VALUES

The core values of FMS Tech. are the solid pillars that underpin our own success and that of the thousands of the businesses we have helped. These values are the reason that our services, products, and enduring customer and dealer relationships are unparalleled in the fleet management industry.

## ..... COMMITMENT

Our singular passion is to help our clients and the businesses we touch achieve their business goals.

## ..... CUSTOMIZED SOLUTIONS

FMS Tech. knows your needs, challenges, and opportunities are as unique as your business. That is why we are focused on creating personalized solutions for your business' distinct needs.

## ..... EXCEPTIONAL QUALITY

At FMS Tech., we pride ourselves in providing customers with the highest quality products and services that are proven to be exceedingly accurate and reliable. Our technology is tested and tied to be more than 99% accurate in the field and we maintain highly qualified and easily accessible tech support to be at your side every step of the way.

## ..... CUTTING EDGE TECHNOLOGY

From the beginning of the GPS revelation to the rapid advancement of on-board computers, we have dedicated ourselves to staying at the forefront of the technology curve.

## ..... RESPECT

At FMS Tech., everything we do is based on respect. We respect our clients who we are dedicated to serving, our employees who are the pillars of our success, and our business partners who help us expand and grow.

# HISTORICAL TRACK RECORD



## 2017

- First company to be approved by RTA Dubai for the Dubai Limousine Taxi RMS
- Awarded project with Dubai Taxi Corp for their Limousine Taxi
- Awarded the PTA - Raqeeb Public Bus Transport project with RTA Dubai

## 2013

- Signed contract with ADNOC Distribution UAE
- Signed exclusivity with ADNOC and ADCO contractors UAE



## 2014

- First Installation with iridium satellite support
- Obtained approval from British Petroleum
- Obtained various contracts with leading and multinational companies in the MENA region



## 2015

- Signed with Schlumberger and Halliburton for their UAE Fleet
- Growing client database at a rate of 200% from 2014



## 2016

- Signed 3-year contract with British Petroleum OMAN for all their IVMS
- Increased no of connected vehicle by 110%



## 2012

- Launched operation in Sultanate of Oman (Global FMS)
- Registered the group company in the State of Delaware - USA
- Expanded clients based in GCC
- First installations in Saudi Arabia, Kuwait, Iraq, Qatar, and Bahrain



## 2011

- Launched operation in Abu Dhabi – UAE (BBIS)
- Obtained UAE TRA Approval
- Obtained ADNOC/ADCO Approvals in UAE
- Signed contract with ADCO UAE
- Signed contract with Customs Tunisia



## 2010

- Product Certification
- Product Approval and Launching in UAE, Egypt, Syria, Tunisia and Oman
- Signed several contracts with various oil and gas companies in the Middle East



## 2006

- Company Establishment



## 2007

- Product Research and Development (R&D)
- Gathering customers and market requirement



## 2008

- Research and Development (R&D)
- Product Design and Development
- Product Testing and Quality Assurance



## 2009

- Obtained CE Certificates for Center 2K & Track 2K Plus
- Obtained ISO Quality Certificate 9001-2008
- Produced first range of products





# WHY FMS Tech.

Fleets that deploy FMS Tech. products become more responsive, efficient, and competitive.

## *Your Technology Partner; Flexibility, Experience, and Innovations*

To harness the unpredictable global supply chain and meet corporate objectives for comprehensive global fleet management reporting, companies can call upon the flexibility, experience and innovation of FMS Tech., a stable global partner who goes beyond the traditional to develop fleet solutions.

## *The Best Global Technology Available*

FMS Tech., is one of the industry leaders for technology and global data integration. Our web-based fleet management system, FMS Tech. Office 2000 Portal, provides a user-friendly interface and is accessible through internet connection by fleet personnel in any country. FMS Tech. can even report on vehicles in any of the smaller, emerging markets that other major fleet providers avoid. This enables companies to capture relative fleet costs and information worldwide.

## *A Market as Diverse as the Landscape*

FMS Tech. has realized the importance of focus, dedication, and specialization in our industry. We know that our clients have very unique, and dynamic needs that require customization. The FMS Tech. team is dedicated providing solutions for each unique challenge faced by clients to ensure their objectives are met and expectations are exceeded. FMS Tech. is in continuous development to enhance its products and supply its customers with new innovations at lower prices.

## *Customer Satisfaction*

Let the qualified and well experienced FMS Tech. team provide you with exemplar support and customer service. We will train your employees on the software, hardware, reporting, and navigation of the FMS Tech. products while also being available, by your side, for support if needed.

## *Solutions Drive Profit*

How will such a solution ensure that your value proposition and your services are better for your customers? FMS Tech. solution experts will show you how to:

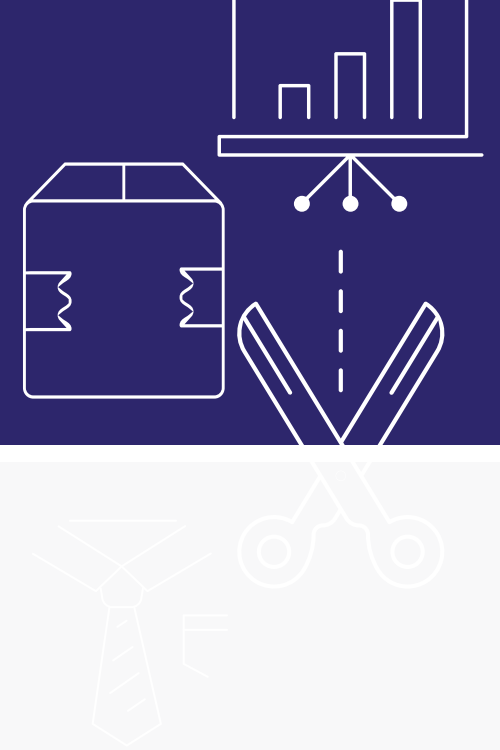
- Run a more efficient fleet.
- Achieve transparency to gain insight to the details of your fleet.
- Deliver new and innovative services that improve your B2B business.
- Monitor, document, and communicate the data you specifically require to lower costs and increase revenue.

With FMS Tech. solutions, you will have complete transparency of your fleet, record real-time proof of delivery, automate workflows, and gather more detail- without placing added burden on you drivers thus improving customer service, increasing revenue opportunities and reducing the cost of operation.





# OUR SERVICES



# OUR SERVICES

## PROJECT MANAGEMENT

We let you focus on your business and what you do best while we manage your fleet. FMS Tech. professionals have the capacity to manage your fleets on your behalf to meet your objectives and deliver a working solution without having to add to your own staff's workload.

## HARDWARE & SOFTWARE CUSTOMIZATION

Our FMS hardware and software solutions are flexible and modular; our specialized professionals can customize our off-the-shelf products to adapt to your specific needs without including a third party supplier, quickly and efficiently to your timetable.

## TAILOR MADE SOLUTIONS

Your company's vehicle fleet is unique. To run it in the most efficient way demands specialized skills and tailor-made solutions designed specifically to meet your own individual operating requirements. FMS Tech. has the capacity to develop tailor-made solutions for unique circumstances and to fully adapt to your specific needs, on time and on budget.

## TRAINING

Our training team can assist you to train your staff how to install, configure, manage, and support your FMS Tech. fleet management solution. Our training programs are designed to cover all necessary operational skills your team will need, and advise on your staff roles and responsibilities needed to operate and manage the whole system effectively.



# FMS TECH. SMART CITY TRANSPORT SOLUTIONS

FMS Tech. offers a range of products as part of its Smart City and Connected Vehicle solutions:

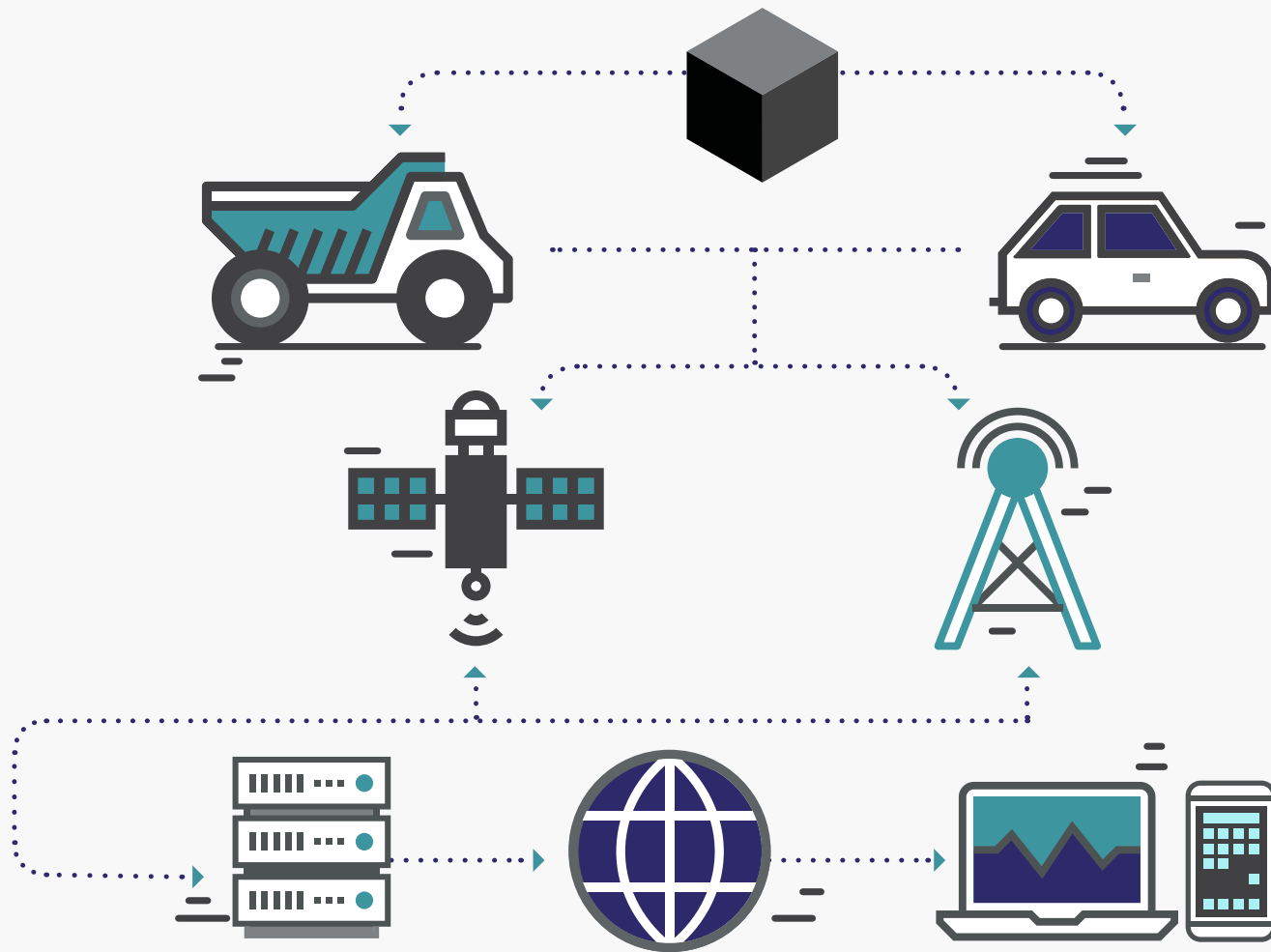
- IVMS (In Vehicle Monitoring System) – The No. 1 Proven Solution to reduce road accidents and monitor driver behavior in commercial vehicles
- Digital Tachograph for Trucks
- Journey Management
- Driver Merit System (Driver Loyalty Program to Road Safety)
- Fuel Management
- Surveillance CCTV system for vehicles and buses
- Plate Recognition System
- School bus
- E-bus

## BENEFITS:

- Improved road safety
- Enhanced fleet management
- Reduced fuel consumption
- Improved security and control
- Reduced CO2 emission
- Improved vehicle utilization
- Improved supply and logistics transport
- Elimination of unnecessary trips
- Connected vehicles
- More advanced security



# HOW FMS TECH SYSTEM WORKS





# SOFTWARE BENEFITS

## How to enjoy all the benefits of the FMS Tech Solutions?

How to enjoy all the benefits brought to you by FMS Tech. Fleet Portal?

FMS Tech., users access their fleet and assets information using a single access point to the FMS Tech Cloud. A fully dedicated and state of the art data center offers high bandwidth throughput and redundant communication channels. Such setup gives our users high speed internet connection to access their fleet and vehicle information over secure TCP and HTTPS and high availability servers.

Every client can have one or more accounts to access their fleet and asset information. Each user account can be configured to give the user different access level to information according to credentials, level, and fleet and asset category.

*Users can enjoy true online information at any time from any access point.*

For upper management the FMS Tech. Fleet Portal offers a sophisticated and easy to use dashboard showing different fleet information and statistics with illustrations and graphs that can easily be configured and changed according to management requirements.

Over 60+ different reports give management an exact picture of their fleet status. Managers and executives can rely on FMS Tech. Fleet Portal's accurate information to help them make informative decisions.

- Generate driver, vehicle and trip reports
- Make informative decision
- Manage your fleet
- Track your vehicles online and offline

Our FMS Fleet Portal offers a customizable dashboard and specially made reports, along with 65 different pre-set reports tailored to your specific requirements.





# APPROVALS & CERTIFICATIONS

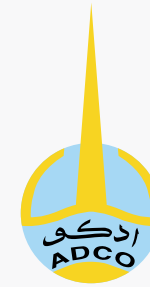
## Product



## Quality and Management



## Approvals



الهيئة المصرية العامة للمواصفات والجودة  
Egyptian Organization for Standardization and Quality



مركز الدراسات والبحوث بالاتصالات  
Centre d'Etudes et des Recherches des Télécommunications  
Research and Studies Telecommunications Centre





# OUR SOLUTIONS

# CAR RENTAL & LIMOUSINE

Keeping track of your company's fleet has never been easier thanks to FMS Tech solutions in connection with global positioning satellites. Regardless of the type of company you manage, it is critical to manage and track your assets on the road closely.

FMS Technology solves this problem by keeping you in touch with your equipment at all times—no matter where in the world it's located.

The FMS Lite Trace 2000 provides real-time tracking information (Automatic Vehicle Location), which allows you to use the unit for polling, fleet management, and fleet security.

Since it contains a tri-mode (1900/1800/900 MHz) cell-based transceiver, the FMS Lite Trace 2000 is able to operate in virtually any cellular network around the globe. This gives you constant coverage no matter where your vehicle is located. FMS Lite Trace 2000 is a mobile device that utilizes a combination of technologies to keep you up-to-date on your vehicle's whereabouts. The data you get from reports, combined with the information given by the unit itself can help you keep your vehicles and assets secure and running as smoothly and efficiently as possible.

In order to determine and transmit its location, the FMS Lite Trace unit receives signals from GPS Satellites, processes the information, and then sends the data over the local terrain GSM network or Satellite.

Once you have installed the FMS Lite Trace 2000 into a particular vehicle, it uses the vehicle's on-board power supply to function which eliminates the need to change batteries.

## PRODUCT SOLUTION

### ■ FMS LITE TRACE 2000





# ROAD SAFETY

FMS Tech has designed and developed its Road Safety solutions with both the drivers and fleet managers in mind; helping both to work with one another to meet corporate safety goals and achieve optimal safety results.

FMS Tech. road safety solutions use the latest in cabin technology to help customers improve their road safety standards. The system comprises of sophisticated hardware, fully web-based software, and Driver Merit System (DMS) to enable customers to achieve optimum results by:

- Giving immediate feedback to the driver when established parameters are exceeded. Automating information gathering and ease of extracting data from the device including wired and wireless technology.
- Ensuring Data accuracy so that management is fully aware and informed of all fleet activity. Obtaining informative and easy to use reports including summarized and statistics reports.
- Providing unparalleled technical support to ensure that all systems are running flawlessly and that any customer questions or concerns are addressed promptly.

## PRODUCT SOLUTION

- **FMS TRACK 2000**
- **FMS TRACK 2000 Plus**
- **FMS TRACE 2000 Plus**



# TELEMATICS

FMS Technology is one of the world's leading provider of machine-to-machine (M2M) network services, offering true global vehicle connectivity over GSM, CDMA & Satellite technologies. We deliver network services to application solution providers and enterprises supported by a wireless operator grade. Data is distributed on a highly scalable business management platform that presents all network services and technologies through a single, unified interface.

The vehicle location and fleet tracking market helped birth the growing M2M industry as fleet route optimization and the ability to track valuable cargo drove widespread adoption. Today it remains one of the most mature M2M segments, with widespread penetration in long haul trucking and auto rental fleets. With innovative and customizable solutions being delivered and supported by applications providers, this market continues to expand, based on cost-effective, widespread coverage, and ubiquitous cellular network access.

As applications advance from the simple 'where are we?' services, to more integrated applications, there is a growing need for elastic and cost-effective capacity in the network.

For example, health regulations are driving constant monitoring of chilled foods in transit, while border security initiatives are allowing drivers to 'call ahead' –sending updated manifests to border agents to speed cross border transit times. These applications can only be implemented cost efficiently using today's cellular services.

## PRODUCT SOLUTION

- **FMS LITE TRACE**
- **FMS TRACK 2000 Plus**
- **FMS TRACE 2000**



# VEHICLE RECOVERY

To help customers in the case of a lost or stolen asset, FMS Tech provides solutions for vehicle recovery through the following features:

- Geofencing- A geographical perimeter can be set in which the vehicle can operate. If the vehicle is taken out of the perimeter the engine will be immobilized.
- RFID readings required to start the vehicle - The vehicle cannot be started without a qualified personnel swiping his or her RFID card ensuring only designated drivers or employees can operate the vehicle.
- Engine immobilization - Any vehicle's engine can be immobilized at any time from the control center.
- GPS Location – through the FMS Tech solutions, our customers can be constantly updated with the accurate and second-by second location of their vehicles. If a vehicle was stolen, the GPS location can help fleet managers or law enforcement locate and recover the vehicle. If the car has broken down, or been in an accident, the GPS location can assist in sending support to the vehicle's location for maintenance or recovery.
- With 24/7 access to your vehicle's location and controls - the risk of losing an asset is diminished and your fleet can operate with full security.

## PRODUCT SOLUTION

- **VEHICLE ANTI-THEFT SOLUTION**
- **RFID VEHICLE**
- **RFID DRIVER**
- **FMS TRACK 2000**
- **FMS TRACK 2000 Plus**
- **FMS TRACE 2000**
- **FUEL LEVEL SENSOR**



# ASSET MANAGEMENT

With FMS Tech., organizations can manage the life cycle of an asset –from its initial design or purchase, through its operational life to its eventual disposal.

FMS Tech. solutions deliver optimum asset performance by:

- Improving asset use
- Ensuring equipment readiness and safety
- Increasing plant and equipment productivity
- Decreasing lifecycle costs

Asset Management also helps organizations articulate maintenance policies and strategies to maximize asset value and productivity. These strategies include proactive maintenance programs such as condition monitoring, reliability-centered maintenance and lean processes to drive improvement.

## PRODUCT SOLUTION

- **VEHICLE ANTI-THEFT SOLUTION**
- **RFID VEHICLE**
- **RFID DRIVER**
- **FMS TRACK 2000**
- **FMS TRACK 2000 Plus**
- **FMS TRACE 2000**
- **FUEL LEVEL SENSOR**



# FUEL CONSUMPTION

Fuel is a large and fluctuating expense for most companies- but by implementing controls and tools to increase fuel efficiencies companies can quickly see the large and long-term benefits of such investments.

FMS Tech. provides solutions that include both the hardware and software to operate seamlessly together, giving fleet managers and business owners the right set of tools needed to effectively monitor and manage fleet's fuel consumption and detect fuel theft.

With the help of FMS Tech. solutions, companies can easily monitor and control:

- Excessive idling
- Improper shifting
- Excessive over-revving
- Speeding
- Fuel theft
- Fuel Consumption

## *Did You Know?*

- Efficient drivers can get approximately 30% better mileage per gallon than less efficient drivers.
- The average long-haul truck uses over US\$3,700 of fuel per year in idling alone.
- Fuel economy decreases by half a mile per gallon for every five miles per hour (MPH) in excess of 55 MPH.

## PRODUCT SOLUTION

### ■ FUEL LEVEL SENSOR





# PUBLIC BUS TRANSPORT

The FMS E-Bus 2000 system as complete enterprise solution to public bus transport companies.

The FMS E-Bus 2000 system integrates bus fleet management system with passenger fare payment and fare media options into one convenient, secure, integrated, manageable, and online bus transport system.

The system goes beyond the conventional offline fleet management and fare box in terms of flexible fleet management, fare strategies and ability to provide a wide variety of traditional and electronic fare media options to both passengers and transit agency operators.

The E-Bus 2000 system from FMS Tech. provides new and innovative features as well as improved fleet management, data registration, security, and ease of operations.

The FMS E-Bus 2000 is supported by a new EFS data system providing built-in custom and online operations and report generations. Using the wireless data network (GPRS) provided by the GSM operators, data is transferred seamlessly to main control room providing information required by the operator in real time accurately and securely.

The system can be customized to be transaction based or based on time, duration, or location, and includes revenue reports, card usage reports, fleet operations reports, and security/audit reports. The system also supports the optional use of passenger RFID prepaid cards.

## PRODUCT SOLUTION

### ■ FMS E-BUS 2000



# SCHOOL BUS

FMS Tech. improved the educational institution's day-to-day school bus operations by helping them monitor and manage the fleet. With FMS Track 2000 Plus installed in school buses, personnel can now easily track the movement of all the buses and receive alerts through email and SMS for violations such as idling for more than 15 minutes, harsh braking, acceleration, and speeding. FMS Tech. also makes it simple for the school to help identify misused vehicles, unauthorized trips or entry into areas that the vehicles are not permitted.

Additional security measures such as Biometric and RFID integration are implemented to track the entry and exit of students from the school bus. With FMS Tech. on its side, the school can now handle parental concerns immediately; respond to emergencies or bus breakdowns by locating the nearest vehicle available for assistance and increase driver accountability. The Fleet Maintenance module is an additional benefit for the institution that helps in extending vehicle life.



## PRODUCT SOLUTION

- VEHICLE ANTI-THEFT SOLUTION
- RFID VEHICLE
- RFID DRIVER
- FMS TRACK 2000
- FMS TRACK 2000 Plus
- FMS TRACE 2000
- CCTV



# VEHICLE MAINTENANCE

FMS Tech. fleet management and tracking solutions provide a set of useful software tools for helping fleet managers deal preventative vehicle maintenance and repair activities critical to maintaining vehicles and other fleet assets.

Our fleet maintenance management solutions deliver the ability to capture, track, and analyze your fleet's metrics including:

- Vehicle usage
- Costs associated with your fleet operations
- Inspection requirements
- Fuel consumption
- Vehicle data
- Vehicle maintenance

With all the information you need expressed in a meaningful and connected way, you are in a position to make the decisions and adjustments that will optimize fleet operations and lower maintenance costs across the entire organization.

Preventive maintenance and scheduled service activities are triggered by the vehicle odometer reading through the installed FMS On-board Computer, and all of the maintenance features to help streamline the fleet maintenance management process.

Our anytime, anywhere platform provides fleet managers with the reporting tools they need to oversee all aspects of the operation, while improving satisfaction for everyone involved in the fleet management process.

## PRODUCT SOLUTION

- **FMS TRACK 2000**
- **FMS TRACK 2000 Plus**
- **FMS TRACE 2000**



# DIGITAL TACHOGRAPH

The Hours-of-Service (HoS) regulations (49 CFR Part 395) put limits in place for when and how long commercial motor vehicle (CMV) drivers could drive. It is managed by the US DoT (Department of Transport). These regulations are based on an exhaustive scientific review and are designed to ensure truck drivers get the necessary rest to perform safe operations.

Commercial vehicles constitute a big part of the daily traffic on roads, especially during normal working hours. Accidents due to bad driving habits may cause fatal and unpredictable consequences that lead to negative social and economic affects.

With today's rapid electronics and communications technology, digital tachographs have become compact, powerful, and more affordable offering more advanced fleet management and telematics features better than ever before.

The FMS Salameh series of digital tachograph systems offer fleet owners and law enforcements unmatched features to monitor and enforce safe driving. Being able to develop custom-made fleet management and vehicle, telematics systems have helped us develop custom-made, based on ISO standard, digital tachograph devices to meet specific requirements for specific markets.

Digital Tachograph FMS Tech., systems have been widely used at a national level as mandatory system enforced by DOT and law enforcement.

## PRODUCT SOLUTION

### ■ FMS SALAMEH 2000





# INDUSTRY APPLICATIONS





**LOGISTICS**



**RENT A CAR**



**MUNICIPALITY**



**CONSTRUCTION**



**LAW  
ENFORCEMENT**



**PUBLIC  
TRANSPORT**



**OIL  
AND GAS**



## OIL AND GAS

Motor vehicle crashes are the most common cause of fatality for the oil and gas extraction worker, accounting for almost one out of every three fatalities. Workers from companies with fewer than 100 employees have the highest rates of motor vehicle fatality in this industry. Driving is both a critical and frequent task for workers in the oil and gas extraction industry. All sizes of trucks, from pick-up trucks to semi-trucks are driven long distances between well sites to deliver equipment, supplies, and personnel. Deaths to workers can be prevented by implementing comprehensive motor vehicle safety programs.

One component of such a program is in-vehicle monitoring systems (IVMS). Oil and gas companies tell researchers that these systems are helping to reduce the rate of crashes and injuries for their workers. IVMS and Driver Merit System have proven to help improve driver behavior and reduce accidents. (Twilhaar D, Schagen I, and Kassab B; SPE 61089 2000 – Making In-Vehicle-Monitoring-System work).

### NEEDS?

- Reduction in motor vehicles accidents and Lost Time Incidents.
- Reduction in speeding, not wearing seatbelt, and other unsafe driving violations (50-95% reduction).
- Reduction in KM driven (15-25%).
- Reduction in spending on transport, fuel, and vehicle maintenance (15-24%).
- Improved staff time attendance.
- Improved staff performance.
- Improved loyalty to safe drive practices and adherence to company road safety policy.
- Increased fleet efficiency and improve fleet utilization while reduce spending on CAPEX and OPEX for unnecessary expenditures.
- FMS Tech. IVMS Systems have helped Oil and Gas companies adopt best practices to achieve higher road safety performance and lower accidents.
- FMS Tech. systems are widely used by small to large multinational companies and have become a standard for their own fleet and their contractors fleets.



# LAW ENFORCEMENT

For law enforcement organizations who are working to proactively reduce auto theft and improve load security, FMS Tech solutions are the undisputed market leader in automated vehicle monitoring and control technology, enabling the deployment of trailer and vehicle security into high risk area .

The use of FMS Tech. vehicle tracking system can cut theft and fraud by as much as 60 percent. In use by Law Enforcement agencies across MENA region, and developed in close cooperation with the law enforcement community and insurance organizations across the region, FMS Tech. leading-edge technology incorporates advanced monitoring systems. These systems automatically detect when a vehicle has been stolen, and report back to dispatch in real-time critical vehicle activity information, including the vehicle's GPS position.

From a central point of control, dispatchers can remotely monitor and control vehicle functions including door locks and engine disablement.

## NEEDS?

- Reduction in motor vehicles accidents and Lost Time Incidents.
- Reduction in speeding, not wearing seatbelt, and other unsafe driving violations (50-95% reduction).
- Reduction in KM driven (15-25%).
- Reduction in spending on transport, fuel, and vehicle maintenance (15-24%).
- Improved staff time attendance.
- Improved safety of the goods (the load).
- Improved loyalty to safe drive practices and adherence to company road safety policy.
- Respect of the government regulations.
- Increased fleet efficiency and improve fleet utilization while reduce.



# MUNICIPALITY

Time management, dispatch optimization and efficiency have been some of the key factors influencing municipalities and local government agencies to implement GPS tracking for their fleets.

Agencies are searching for ways to cut costs, improve driver performance and realize ROI. FMS Tech. solution, FMS platform, presents a major advantage to fleets averaging 2-500 vehicles because of its comprehensive, affordable tool set that is easy-to-use and provides valuable insight into fleet operations.

The FMS Tech. tracking solution closely monitors fleets in real time and provides the business intelligence that companies need to make operational adjustments to optimize performance. The use of state-of-the-art GPS fleet tracking technology has made FMS Tech. tracking a mainstream solution for municipalities everywhere.

## NEEDS?

- Cut the costs and stretching the budget.
- Increase productivity and safety while decreasing the cost of fuel, payroll, and even help in risk mitigation.
- Dispatch operators to set up alerts when drivers are speeding, identify excessive idling or entering into zones outside of their route.
- Dispatch re-route emergency calls.
- Conform to regulatory requirements.





# CONSTRUCTION

Few industries punish their complicated equipment as regularly or as heavily as Ready-Mix, or Construction Equipment fleets.

The wear-and-tear to vehicles and assets seen in the construction sector is unmatched and requires tools and accessories just as durable as the vehicles themselves.

Maintaining your mobile and stationary equipment is key to maximizing your uptime and asset productivity. Running your maintenance operations cost-effectively and efficiently adds dollars to your bottom line.

The FMS-Tech solutions offer not only reliable hardware, but also products that are durable and able to withstand daily intense use in harsh environments and conditions.

## NEEDS?

- Asset tracking.
- Deliver your products on time and to the right customer location.
- Accurate cost allocation.
- Task completion on time and record of each activity day, time, and duration.
- Accurate invoicing.
- Key performance indicator.
- Improve customer satisfaction.
- Improved parts availability while reducing cost of inventory costs.
- Improve vehicle utilization.
- Reduce breakdown and loss of revenue.





# PUBLIC TRANSPORT

The world of transport planning is full of rules, constraints and complex service level agreements, all of which need to be taken into account. Transport Planning provides optimum utilization of your resources by efficiently building trips enabling you to service more customers without increasing the number of staff and equipment used.

FMS Tech. solutions provide extensive capabilities that can grow and expand with your business needs, including:

- Trip Planning
- Real-time fleet tracking
- Trip details
- Fuel consumption
- Accident reconstruction
- Vehicle history data collection
- Configurable workflow for notifications and alarms
- Customizable reporting
- Third-party integration capabilities

## ***NEEDS?***

- The elaboration of the reports table.
- Improve timing schedule and driver attendance.
- Enhance ends users satisfaction.
- Track the location of the vehicles.
- Calculate in real Time in case of hazards the new itinerary.



# LOGISTICS

Logistic companies often have very specific constraints under which they are operating including, but not limited to:

- When orders are received
- Which vehicles are available
- How many driver hours are left
- Who key customers are
- What products are compatible to ship together

These are all key factors that the experienced FMS-Tech team will extract from the traffic planner before constructing the rule set that is best suited for the unique operation.

The FMS Tech solutions are expandable so that it can easily cater to the basic operation where a single depot provides a multi-drop service, up to the full optimization with multiple depots, resources, subcontractors, and controlling agents.

## NEEDS?

- Asset tracking and safety,
- Deliver your products on time and to the right customer location.
- Task completion on time and record of each activity day, time, and duration.
- Accurate invoicing.
- Key performance indicator.
- Improve customer satisfaction.
- Improve vehicle utilization.
- Reduce breakdown and loss of revenue.



## RENT A CAR

Renting an asset to customers comes with specific security needs that are easily met and exceeded by FMS Tech.

With FMS Tech solutions assets can be:

- Tracked when stolen.
- Determine damage location and severity from a remote location.
- Notification when an asset leaves a pre-determined perimeter.
- Vehicle can be disabled from a remote control center or automatically if certain parameters are met.

On the Position Logic GPS vehicle tracking system, assets can be added to the system and updated with specific information such as renter name, address, phone number and other contact information. These features and many more allow for rental asset owners to monitor their assets. Owners can even set a geofence to alert them if an asset leaves a designated area.

Managers can set up geofences that can alert a user when an asset has moved into or out of a set geofence. These easily applied map settings can limit where a rented vehicle can and can't go. Devices can also be configured to sense and control door function. Some cars can even be remotely shut off with the help of FMS Track and Trace and Fleet Management system.

### NEEDS?

- Avoid damaged or stolen asset.
- Recover the asset or reimbursement for damages.
- Monitor and manage the location or status of your rental assets.
- Protect your rental assets while they are in storage or rented out.





# FMS TECH. PRODUCTS **PORTFOLIO** ANNEXED TO THE COMPANY PROFILE



# OUR CORPORATE POLICIES





## ENVIRONMENT

FMS Tech. is committed to conducting its business activities in responsible manner towards preserving the environment for all humanity and for our next generation.

FMS Tech. informs suppliers, partners, and contractors our Environment Expectation, and encourages them to adopt sound environmental management practices.

### *Objectives:*

- Compliance with legal requirements and regulations.
- The prevention of pollution.
- The conservation of natural resources through the 3Rs (Reduce, Recycle, Reuse).
- Continual improvement.
- Company facility is ISO 14001 certified.



## SAFETY

FMS Tech. ensures the education, interest and awareness training of new employees in safe working methods before the assumption of duty.

### *Objectives:*

- Ensure that the organization is a safe place, and the environment, facilities, equipment and substances are subject to safe systems of work to prevent risks to health or safety.
- Promote personal responsibility and effort on the part of everyone to avoid and prevent health hazards and injuries to themselves and to others who may be affected by their acts or omissions and to co-operate with the organization to comply with its duties, requirements and statutory obligations.
- Ensure the use of defensive driving techniques by car drivers and machinery operators.
- Ensure that safety is a line management responsibility.
- Monitor effectiveness of safety policy.
- Display and publicize this statement and review it at least bi-annually.



## QUALITY

Perfect teamwork to provide high quality products to our valuable customers as per their requirements on time, every time.

### *Objectives:*

- Usage of high quality raw material.
- On Time Delivery.
- Immediate action upon customer complaints.
- Quality checking at every stage.
- To cover all safety health and environmental issues.
- Adoption of update know how for the enhancement of performance.



# OUR CLIENTS

# PROUD TO WORK WITH





# FMS TECH. GROUP

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